

## NEWS

### **Prestige Medical Imaging and First Source Deliver During COVID-19**

Companies Partner to Deliver Portable Digital X-Ray Systems During Height of Pandemic

**NEWBURGH, NY – October 6, 2020** – In the midst of the largest public health emergency in over 100 years, Prestige Medical Imaging (PMI) of Newburgh, NY was called upon to deliver and install over 1,000 portable X-ray units to help hospitals and clinics fight COVID-19. PMI relied on its partner, First Source, Inc. to assist in handling this challenge.

In March 2020, as the pandemic was spiking in several areas of the United States, PMI was quick to respond to communities in dire need of additional imaging equipment to augment overburdened hospital resources. When they needed to deliver over 1,000 digital X-ray systems in less than three months, PMI turned to one of its partners, First Source, Inc. of Rochester, NY for assistance.

"When called upon by hospitals and communities desperate for help, you do everything you can to assist," said Bill Haussmann, President and CEO of PMI. "We knew from our ongoing relationship with First Source that their Vision M portable digital X-ray was the right product, and that their flexibility and responsiveness would be a valuable asset. True to form, they delivered for us so we could deliver for our customers."

"We pride ourselves on our flexibility and determination," said Ron Viola, Managing Partner of First Source. "When PMI called upon us to help these communities, we marshalled our resources and delivered the systems PMI needed to meet their demand. With many supply chains shut down during the height of the pandemic, our team put in the extra effort required to procure the needed parts and assemble the Vision M portable X-ray systems on-time. We are extremely proud and appreciative of every member of our team."

"Our hospital and clinical partners needed the flexibility to image in emergency departments, overcapacity clinics or makeshift triage centers," said Haussmann. "Basically, we needed to provide a reliable system that could quickly image just about anywhere. The Vision M from First Source was a perfect match."

The Vision M is a portable digital X-ray system that deploys rapidly and can be transported easily around a hospital or any confined area to capture high quality X-ray images, resulting in faster diagnosis and improved patient care. The Vision M also folds into a compact size that allows it to be transported in a vehicle to remote locations like nursing homes and other institutions as needed.

"During this pandemic, which is still ongoing, we need partners we can rely on," said Haussmann. "PMI stands ready to continue providing service to hospitals and other facilities in need. Partners like First Source are key to our ability to succeed."

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#### **About Prestige Medical Imaging**

Headquartered in Newburgh, NY, Prestige Medical Imaging is one of the largest independent radiographic solution providers in the Northeast. The organization covers New York, New Jersey, Connecticut, Massachusetts, Rhode Island, Vermont, Ohio, Pennsylvania, Delaware, Maryland, and Florida.

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#### **About First Source, Inc.:**

Headquartered in Rochester, NY, First Source has been an innovator and provider of medical imaging technology and solutions since 1999. With value, versatility and dependability as guiding principles, First Source delivers digital imaging solutions for medical, veterinary and OEM customers.

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